



IMMEDIATE RELEASE

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Scorpio Partnership celebrates decade of activity with 3rd industry victory

Scorpio Partnership, the innovative strategy think tank focused on global wealth management, has been voted the leading wealth management consulting firm for the third year in succession by readers of the industry online publication *WealthBriefing*. The results gave Scorpio Partnership 57% of the industry nomination, ahead of 26% for PWC, 10% for Boston Consulting Group, and 7% for McKinsey & Company. The global strategy firm is now in its 10th year of operation.

“Our business has strived to be the world leader and most creative in developing wealth management strategy based on client and advisor feedback. To have this accolade for three years in succession is a great honour for the excellent team we have here, particularly as the recognition is coming from the industry itself. Thank you to the industry for your vote of confidence and this also spurs us on to keep researching, innovating and developing new concepts at the frontier of wealth,” said managing partner, Sebastian Dovey.

Scorpio Partnership was launched in 1998. A central focus of the business has been to provide a specialist assessment of client and professional advisor requirements as a core to the strategy assignments. Over the years, the business has conducted over 5,000 qualitative interviews with millionaires and billionaires, along with over 10,000 interviews with market professionals for specific assignments. The firm has worked with over 70% of the world’s leading wealth management institutions, investment banks, asset managers, regulators and related financial markets companies. Additionally, the business also supports private investors and families in their business strategy requirements.

“When we started Scorpio Partnership we had a focused plan to develop an expert-led knowledge management business concentrated on the needs of the global private banking industry. The assignments we have had to date have been stimulating and proven to us that there is major value in understanding the needs of the client when developing and implementing strategy,” said Catherine Tillotson, co-founder and managing partner.

This year’s industry poll, led by *WealthBriefing*, attracted over 400 votes, the highest number ever cast in the publication’s polling system. “The voting input from our readership has been impressive. In our view, Scorpio is the ultimate specialist firm in this sector and the voting results suggest it stands head and shoulders above their peers,” said Stephen Harris, editor of *WealthBriefing*.

For further information on the company, its assignments and clients, please contact:

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